# 2011 ANNUAL REPORT



Federally Insured by NCUA

Serving Our Members For 71 Years

1.00

#### AGENDA

Call to Order Reading of the Previous Minutes Report of Officials Old Business New Business **Election of Officials** Drawing of Door Prizes Adjournment

#### *JFFICIALS*

**Board of Directors** Larry Thompson Betty Dawson George Nies Allen Jenkins Ed Davis Don Williams Bill Carder

Chairman Vice-Chairman Treasurer Secretary

Supervisory Committee:

Zelma Walthall Melba Sargent Juanita Mears **Glynn** Carlock Peggy Newcomb

**Professional Staff: Cliff Murley** Jackie C. Weede Dana Slater Curtis Hall **Rodney Franklin** Pam Brooks Jim Slaybaugh Michael Robinson Mikel Cauthon Dorothy Newman Tammy Curnutt Gail Smith Tanya Fraley Theresa Whittington Carrie Breznik Shannon Mears Shelia Taylor Lisa Smith Krista Flaharity **Amy Bustillos** Julia Luna Carla Howard Alicia Morgan Samantha Kenyon SueAnn Broadaway Brooklyn Bidwell Frances Juarez

Chairperson

President/CEO **Executive Vice President** Vice President/Accounting **Branch Manager-Fritch** Senior Loan Officer Loan Officer Loan Officer Director of IT **IT** Specialist Asst. Vice President/Tellers Branch Head Teller-Fritch **Branch Manager-Pampa** Member Services Senior Teller Loan Processor/Assistant Loan Processor/Assistant Asst. Head Teller-Fritch Imaging/Teller Teller Victoria Robbins Teller Teller Karen Bryan Teller Teller Dana Keel Teller Teller Veronica Driedger Imaging/ Teller Vault Teller Linda Watson Teller Teller Shea Witt Student Teller Employee Teller

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### **BOARD OF DIRECTORS REPORT**

As our 71st year of business comes to a close, let's recap just a handful of the changes we implemented in 2011 that has further strengthened your credit union and positioned Pantex Federal Credit Union for the future:

- We attracted 1,033 new members. In addition, there were 804 new checking accounts opened, 124 new share certificate accounts opened.
- We began the process of updating or replacing all credit union owned ATM's with text to speech capability in compliance with new ADA regulations.

We implemented a new document imaging system for lending documents and implemented a new electronic title system.

- We conducted extensive systems reviews, operational analysis and review of our Corporate Credit Union relationship.
- We again spent a significant amount of time adapting products, services and policies to the myriad of regulatory changes that became effective in 2011.

Let me once again, thank you for giving us the opportunity to serve you.

Respectfully submitted,

Larry Thompson Chairman

# **PRESIDENT'S LETTER**

2011 was a good year for the Credit Union. We came out of the previous two difficult years remaining very strong. It appears that the worst of the financial crisis is behind us. However, the assessment of additional fees to cover the overall losses the big Corporate Credit Unions sustained over the last two years continues.

The challenges created by the economy have brought into focus the very strength and benefit that Pantex Federal Credit Union brings to you as member/owner. Staying true to the "People helping People" philosophy that sets credit unions apart, we have not hiked your credit card rates, enacted any sneaky new fees, lowered your savings or certificate rates to rock bottom rates or put you in homes that you couldn't afford. Instead, we have remained committed to helping you find peaceof-mind, reduce financial stress, rebuild savings and manage debt, all with individual attention and service.

Without question, our unique model continues to be extremely successful. As a cooperative, together we are able to find a way to help you and your fellow members both individually and collectively to become and remain financially secure.

Our 16,619 members are part of more than 87 million Americans who prefer to bank at a place that is not a bank at all. We know you have many options when it comes to selecting your financial institution, and we are very grateful you chose Pantex Federal Credit Union. We look forward to serving you for many years to come.

Respectfully submitted,

Cliff Murley President/CEO

## TREASURER'S REPORT

The financial reports for the year ended December 31, 2011, continue to reflect the efforts of the Board and Management to run an efficient organization, to maximize the return of dividends to the members while providing the highest quality products and services.

Member Giveback

- Share dividends totaled \$2,238,172.09
- Represents a return to the membership of 24.6% of total income earned by the credit union in 2011.

Of the remaining income, 44.4% was distributed to the normal cost of operating the Credit Union, and 25.7% was placed in statutory reserves to keep capital levels strong and 5.3% was for charges for NCUA Corporate Stabilization Fund Assessments.

Total assets increased 2.59% closing with \$225,821,851.00. Pantex FCU's capital ratio remains very strong at 14.88%.

PFCU's investment portfolio consists of deposits in other institutions, primarily Catalyst Corporate Credit Union, Federal Reserve Overnight Accounts and in United States Agency securities. The credit union invests in only the types of investments approved by the National Credit Union Administration.

Respectfully submitted,

George Nies

Treasurer

## LOAN OFFICER'S REPORT

The Loan Officers' are responsible for objectively evaluating the financial needs of the members, while at the same time protecting the interest of the depositors/ shareholders by making safe and sound lending decisions.

During the year 2011, PFCU members received 2,569 loans totaling \$31,081,214.29 in new loans. Total loans outstanding to the membership decreased by 0.79% over the previous year.

The credit union is ready willing and able to make loans. We want to assure our members that we will work very hard to make sure credit is available to all qualified members who need it during these tough times.

The Loan Officers wish to express their sincere appreciation for the cooperation extended them by the membership.

Respectfully submitted,

Jackie Weede Rodney Franklin Dam Brooks Gail Smith Curtis Hall Jim Slaybaugh

## Supervisory Committee Report

The Supervisory Committee is composed of five members who are appointed by the Board of Directors. During 2011, the Supervisory Committee was responsible for several tasks. One task was to satisfy the NCUA requirements that an annual audit be conducted. The Texas Credit Union League performed the audit. Audit findings indicated that the credit union is financially sound, maintains accountability of its financial and lending records and possesses a solid management team.

The credit union also successfully underwent an NCUA Safe and Soundness Examination, A Security Risk Assessment Audit, an ACH<sub>\*</sub>audit, and a Bank Security Act/OFAC Act audit during the year.

PFCU recognizes its responsibility to conduct business in accordance with high ethical standards. These audits and examinations provide the proper "check and balance" system to demonstrate to the Committee that proper procedures, regulations and Board policies are being followed.

As always, I would like to thank my fellow committee members, our Board of Directors and the staff of PFCU for another outstanding year.

Respectfully submitted,

Zelma Walthall Chairperson

## Nominating Committee Report

In accordance with the Pantex Federal Credit Union Policy Manual, to be nominated for a position as a Director or Committee Member, a person must meet certain qualifications. They must possess knowledge, experience, or interest pertinent to the Credit Union's future; have a good credit standing and no criminal convictions; been a member of the Credit Union for at least two years; be willing to accept the responsibilities of the position; be objective and independent; and not be an employee of this or a competing institution; and be at least 18 years of age.

Two 3-year terms are available for re-election or replacement on the Board of Directors. The positions currently held by Don Williams and Bill Carder are for three-year terms and are up for re-election.

The Nominating Committee, composed of three members, has recommended that Don Williams, and Bill Carder be elected to the three-year positions. After posting these names in the lobby of the Credit Union, and receiving no additional requests for nomination or petitions for nomination prior to the deadline for receipt of these items, the Committee recommends that the individuals named above be accepted by the membership.

Respectfully submitted,

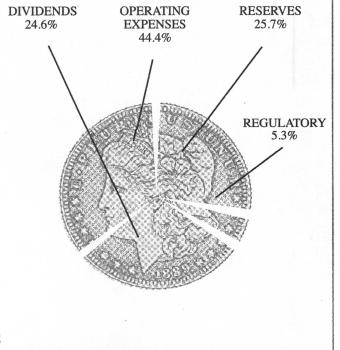
George Nies Chairman of the Nominating Committee

## STATEMENT OF INCOME

#### **OPERATING INCOME**

Terreret	DEC. 31, 2010	DEC. 31, 2011
Interest On Loans	\$4,465,707.96	\$4,146,910.86
Interest on Investments	\$3,540,141.12	\$3,072,243.89
Miscellaneous Operating Income	1,300,676.58	1,238,026.11
Total Operating Income	\$9,306,525.66	\$8,457,180.86

#### **DISTRIBUTION OF INCOME**



# **OPERATING EXPENSES**

Compensation	<b>DEC. 31, 2010</b> \$1,377,474.72	<b>DEC. 31, 2011</b> \$1,422,574.27
Employee Benefits	\$459,707.95	\$486,220.95
Travel & Conference Expenses	29,172.22	20,218.06
Association Dues	36,931.35	36,379.66
Office Occupancy Expenses	207,608.29	180,471.17
Office Operations Expenses	669,249.37	610,140.34
Education & Promotional	56,601.85	63,670.30
Loan Servicing Expenses	440,543.65	515,744.11
Professional & Outside Services	384,794.88	406,699.88
Provision for Loan Losses	223,652.95	238,593.76
Federal Supervisory Exam Expenses	48,017.29	50,110.04
Cash Short/Over	1,878.94	1,470.84
Annual Meeting Expenses	14,361.57	13,979.32
Miscellaneous Operating Expenses	36,198.93	31,464.01
Total Operating Expenses	\$3,986,193.96	\$4,077,736.71
Net Income from Operations	5,320,331.70	4,379,444.15
Gain(loss) on disposal of Assets	-618,066.70	4,082.65
Other Non-Operating Gain(loss)	-443,765.54	-448,297.24
Dividends	3,016,271.46	2,238,172.09
Net Income	\$1,242,228.00	\$1,697,057.47

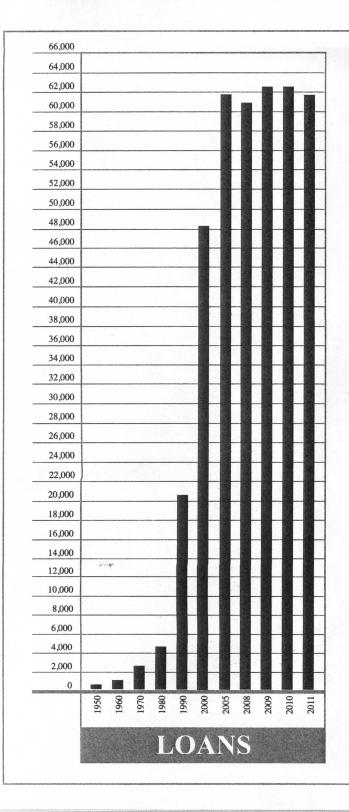
# STATEMENT OF CONDITION

	ASSETS:	
	DEC. 31, 2010	DEC. 31, 2011
Loans (net)	\$ 62,281,742.02	\$ 61,842,302.48
Cash on Hand and in Banks	4,905,938.22	5,174,317.42
Investments	141,063,884.14	152,691,586.42
Shares: Southwest Corporate FCU/	0 144 452 02	2 460 170 20
Catalyst Corporate	9,144,453.93	3,460,170.28
Other Assets	1,218,268.47	1,168,577.07
Land	89,093.85	89,093.85
Building	1,174,980.53	1,131,439.82
Furniture & Equipment	251,406.35	264,363.66
Total Assets	\$220,129,767.51	\$225,821,851.00

#### LIABILITIES AND EQUITY:

Accounts Payable	\$ 831,208.62	\$	599,484.83
Accrued Dividends Payable	425,094.86		352,495.97
Accrued Liabilities	55,939.36		67,117.88
Total Liabilities	\$ 1,312,242.84	\$	1,019,098.68
Shares	184,421,258.35	1	88,016,674.80
Regular Reserve	7,596,199.99		7,596,199.99
Reserve for Contingencies	2,000,000.00		2,000,000.00
Accumulated Unrealized Gain/Loss on AFS Securities	2,500,960.03		3,193,713.76
Undivided Earnings	22,299,106.30		23,996,163.77
Total Equity	5218,817,524.67	\$2	24,802,752.32
Total Liabilities & Equity	\$220,129,767.51	\$2	25,821,851.00

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MAIN OFFICE: 1300 W. Wilson Borger, Texas (806) 273-5692 FRITCH BRANCH: 411 E. Broadway Fritch, Texas (806) 857-2400

PAMPA BRANCH: 807 N. Sumner Pampa, Texas (806) 665-4212

MAILING ADDRESS: P.O. Box 5206 Borger, Texas 79008-5206

INTERNET ADDRESS: www.pantexfcu.com

E-MAIL ADDRESS: pfcu@pantexfcu.com

LOBBY HOURS: Monday-Friday 9:00 a.m. to 5:00 p.m.

DRIVE-THRU HOURS: Monday-Friday 8:00 a.m. to 6:00 p.m.

